



MAKING IT EASY

COMPANY PROFILE

Mission Statement

Universal Networks is committed to embracing new technologies and innovations and endeavours to deliver these solutions to our customers at a cost effective and competitive price. Universal Networks strives to continuously provide the best service to our customers, coupled with the experience and expertise to support any of our solutions.



Company History:

Universal Networks was founded 1 October 1996 to provide the region with the much needed service and support that every IT Manager or Network Administrator expects and requires in order to ensure a problem free and efficient IT Infrastructure environment.

Universal Networks has developed a broad and extensive client base where no single client dominates its business. The client base consists of SME and Corporate Based enterprises. Universal Networks has grown exponentially since its inception and over the past seven years has achieved an average annual growth rate exceeding 40% per annum.

Universal Networks has enjoyed great success in the Durban area where it has earned the reputation of one of the leading "IT" solutions providing companies.

Universal Networks is a Kwazulu Natal based company with plans to expand its footprint to a national level in the future.





Vision:

Universal Networks aims to be the leading supplier of IT Infrastructure Services and Solutions to small to medium sized businesses in KwaZulu Natal.

Our Unique Selling Proposition

Universal Networks aims to partner with our customers to become an extension of their own organisation providing superior IT Services and Solutions into their business.

Universal Networks has a unique depth of technical skills, supplying and supporting best of breed product and solution sets. This combination ensures that our customers enjoy reliable computing and IT Infrastructure solutions that are cost effective and easily supported.

Industry Sectors:

Universal Network's customer base is across a wide variety of Industry Sectors. Customer references can be provided upon request. Below are a few of the Industry sectors from our customer base.

- Law
- Financial
- Manufacturing
- Medical
- Insurance
- Retail





Services:

The convergence of technologies and the worldwide growth in the use of the internet has created the demand for mission critical communication over reliable network infrastructures. Universal Networks has the resources to support these demands and add value to your existing infrastructure.

Universal Networks is in the position to offer a complete system solution to the customer from cabling, equipment, installation, communications, services and maintenance perspectives. Universal Networks achieves this by delivering best of breed solutions through our strategic partnerships with Microsoft, Cisco and Hewlett Packard.

Our aim is to supply cost effective fault tolerance networks which will earn us the respect and support from all our present and future customers, as well as our competitors, and to provide the customer with efficient turnkey network solutions.

We are committed to a service culture which drives our business by:

- placing the highest priority on identifying, meeting and exceeding client expectations;
- providing and constantly refining services that add value for our clients;
- providing energetic, focused leadership which offers guidance and support to our people in the delivery of services;
- encouraging team-work, personal development, and career enhancement, and;
- maximizing the opportunities provided by technology to improve the responsiveness, quality, and consistency of client services and reduce production costs.

We envision our company as a regional leader in the information technology marketplace, recognized and respected as the first name and premier provider of information technology solution, consultative services, and support to small and medium size businesses. The growth and profitability of our company will be fuelled upon an intense focus on providing excellence and on fostering complete and customized end-to-end support experiences for our clients.



Solutions:

Microsoft

- Server Solutions
- Workspace Solutions
- Licensing

Server Infrastructure

- Consolidation
- Virtualisation

Networking

- Cisco LAN and WAN solutions
- Cisco IP Telephony (VoIP)

Voice

- IP Solutions
- Analog Solutions

Infrastructure

- Cabling
- Power
- Computer Rooms

Internet Services (Tier 1)

- Internet
 - ADSL (Capped and Uncapped)
 - Diginet
- VPN Solutions
- Hosting

IT Financing

Partnerships and Achievements:

Microsoft Gold Partner

- Information Worker Solutions
- Advanced infrastructure Solutions
- Network Infrastructure Solutions

Cisco Select Partner

- Unified Communication Specialist

HP Preferred Partner

- Preferred Partner 2009

Internet Solutions

- Business Partner



Black Economic Empowerment





Company Location and Contact Details:

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